Scott “Sully” Sullivan

Founder and CEO



As the Founder and CEO of Scott Sullivan & Associates Scott brings over 30 years of professional sales and marketing experience to his clients.

Having worked with global renewable energy companies on residential, commercial/industrial, and utility projects, Scott is recognized as an industry expert in the energy sector both domestic and international.

All the while, Scott also helps companies grow organically through increased sales by improving processes, procedures, and successful team building.

His personal high-energy approach to business lends itself perfectly to guide individuals through personal and business coaching.

GLOBAL ENERGY EXPERT

Scott was in California on the front lines of deregulation with both the gas and electricity industries. His last 20 years have been spent in the renewable energy sector working with PV panel manufacturers, power electronic manufacturers (inverters) including fuel cell manufacturers, and commercial and residential renewable project developers. Scott has worked on the demand side, the supply side, and energy efficiency projects, helping companies reduce their carbon footprint while saving money.

BUSINESS GROWTH CONSULTANT

Scott works with small- to medium-sized companies helping them to increase revenue and grow their company organically by increasing sales and applying sales processes and procedures. This allows for growth without taking on additional debt or investors.

EXECUTIVE & LIFE COACH & SPEAKER

Scott’s ability to find connections between both people and companies has earned him the reputation of a true networker and the respect of his colleagues The natural extension of this networking prowess qualifies Scott to be a fantastic coach and mentor, both to individuals contributors and market leaders.

Scott Sullivan
ScottSullivan.biz
scott@scottsullivan.biz
(707) 631-5668