



STATEMENT OF QUALIFICATION  
COMMERCIAL DIVISION

303-763-9114

1050 West 47th Avenue • Denver, Colorado 80211



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## MISSION, VISION, VALUES

As a company we aspire to establish innovative and collaborative partnerships with our clientele and teams, expanding across all industries. We strive for exceptional leadership, workmanship and communication. We are committed to creating experiences based in excellent customer care and support.

## WHO WE ARE

Interstate Roofing has been a leader in the industry for over 25 years, creating industry standards for methodology, sustainability, and product innovation. Interstate Roofing was founded in 1994 in Denver, CO. We have successfully completed over 24,000 residential and commercial projects from Colorado Springs to Cheyenne. We are more than the roofs we install, we also define ourselves by the relationships we make and cultivate through each project.



## PROPERTY CONDITION ASSESSMENT & EVALUATION



The purpose of the condition assessment is to understand the status of a roof's integrity in order to create a plan for maintenance or replacement.

Our technician begins with a visual assessment of the building type and height as well as the material and general condition of the roof to determine slope requirements and other logistics. Cleanliness, life expectancy and age are investigated along with potential impact from drainage and ventilation systems as well as other mechanical and electrical structures.

Our team then surveys the area surrounding the job site to create a mobilization plan that will have the lowest impact on residents, employees and the general public. Safety, security and disposal needs are assessed and accounted for in the technician's evaluation.

Determining the best method of repair or replacement for the roof requires a multifaceted approach that leads to a concise plan for mobilization and construction phases.



### Professional Assessment Includes:

- Life Expectancy Diagnostic
- Industrial Hygiene Analysis
- Thermal Drone Imagery
- Leak Investigation

### Our Specialties Include:

- Mitigation Requirements
- Forensic Analysis
- 3D Digital Rendering
- Destructive Testing



## SERVICE, MAINTENANCE & REPLACEMENT



Based on the condition evaluation, our team consults with the client on our prescribed method of improving roof performance to optimal standards.

Roof service is recommended when general roof health is above average, and only minor or temporary repair is needed. Service calls will often lead to discussion of an ongoing maintenance plan to uphold the integrity of the roofing system. If the damage reported exceeds the value of the existing roof, a plan for replacement will be developed with the goal of increasing property value while decreasing operational expenses.

### Our Maintenance Plan includes:

- Warranty Requirements
- Heavy Traffic Protection
- Clean & Seal
- Debris Removal

### Our Specialties Include:

- Remediation Methods
- Deferred Maintenance Plans
- Restoration Tactics
- Energy Efficient & Sustainable System





## INSURANCE CLAIMS SUPPORT & ANALYSIS

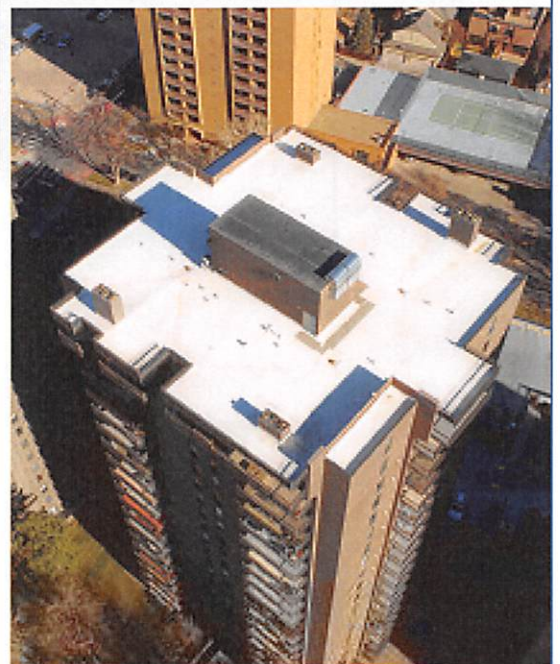


Interstate creates a genuine partnership between the insurance company and the insured to reach a fair and equitable resolution.

Upon executing an insurance proceed contract with the property owner, our team represents the owner's best interest to collaborate with the insurance adjuster, legal council and engineering team from start to finish. As owner representative, Interstate coordinates communication, negotiation and logistics with the insurance team and other parties on owner's behalf.

When a claim is filed with an insurance company, Interstate also acts as the construction manager. Our team determines the fundamentals of the estimate platform based on the project's parameters. This platform is created by itemizing all components of the loss and determining their value, as well as the cost to bring the property back to pre-loss conditions.

Once project value has been established and agreed upon by all parties, the construction process begins. Through the restoration process, Interstate maintains open channels of communication to convey unforeseen conditions in need of review and work progress for the release of supplements and depreciation. Upon project completion, the claim is finalized and closed with the carrier. Interstate is then released as owner representative.



### Professional Representation Includes:

- Building Code Study
- Policy Analysis & Council Review
- Schedule of Values
- Program Management



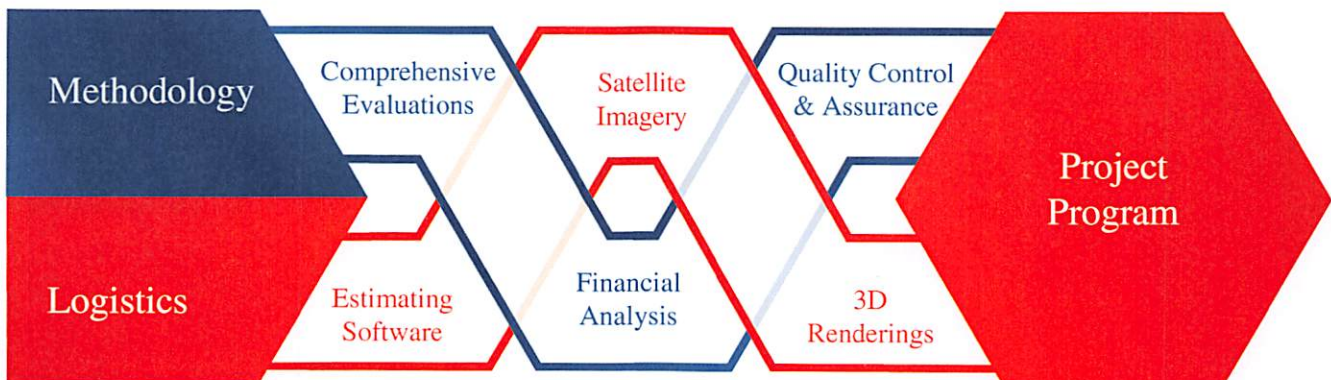
## PRE CONSTRUCTION PHASE

Mobilization in the preconstruction phase includes budget and financial, as well as material and schedule agreements.



Each client is assigned a construction program manager who is the point of contact between client and the myriad of vendors, operators, technicians and installers. Detailed mobilization outlines, strict construction schedules, permitting, safety protocols and advance notice for all parties involved are benchmarks of the project program.

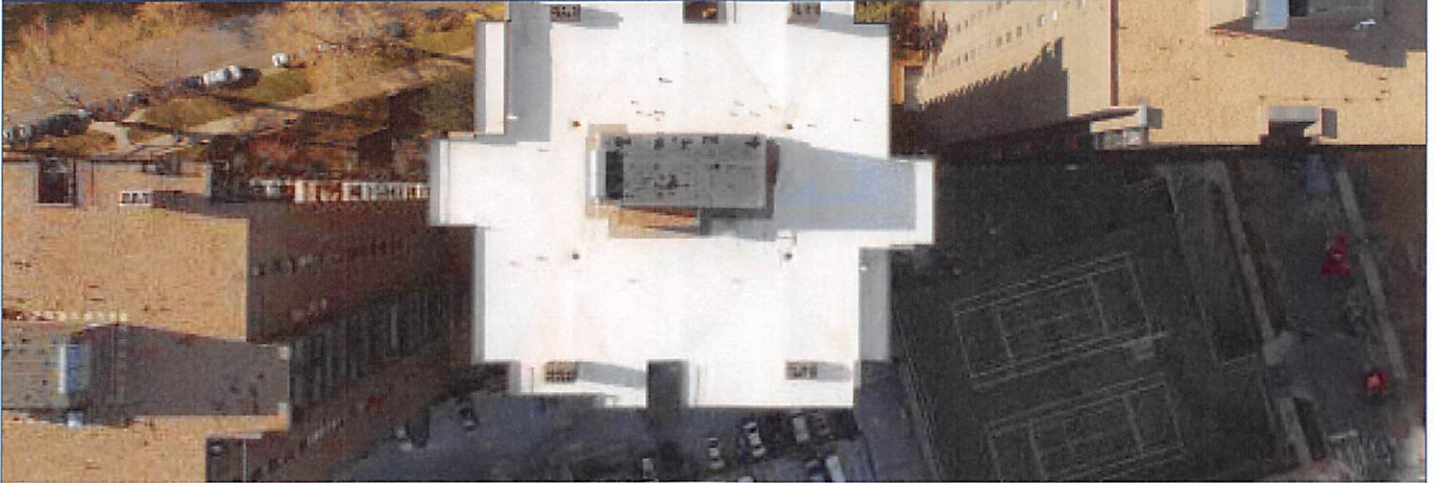
Every day on the job must be managed in a way that keeps in mind operating costs based on the contract value. Even a seemingly minor setback can cause a domino effect of issues down the line. Due diligence in the preconstruction and planning phases mitigates schedule delays, cost overruns, and unforeseen conditions throughout the project timeline.





## CONSTRUCTION PHASE

Quality assurance and control are benchmarks of the construction phase. Material, workmanship and weather protocols are in place to provide the highest level of value of craftsmanship to the client.

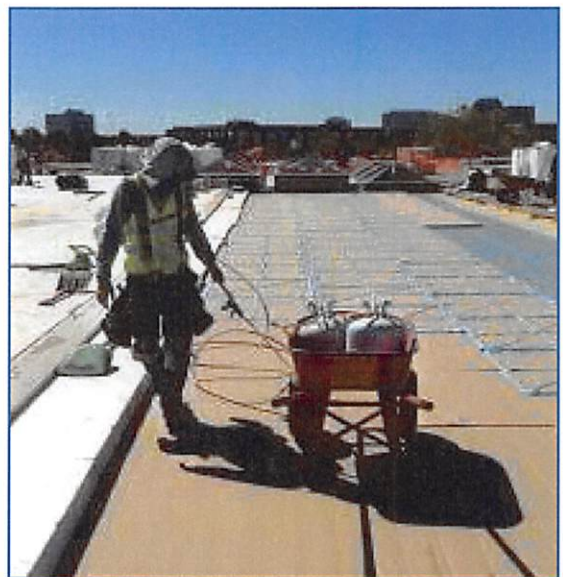


Managing through the numerous opportunities for setbacks and delays requires consistency in design, manufacture and usage of materials, vendors and machinery.

Frequent construction meetings between the client, owner representatives and our management team allow for an open channel of communication to discuss every step of the project, depending upon client need. Schedules, finances and inspections are included in these meetings to discuss necessary follow ups and potential changes.

As removal and replacement of materials occurs, the job site is made watertight and weather safe at the end of each day in order to consistently meet all safety and security standards.

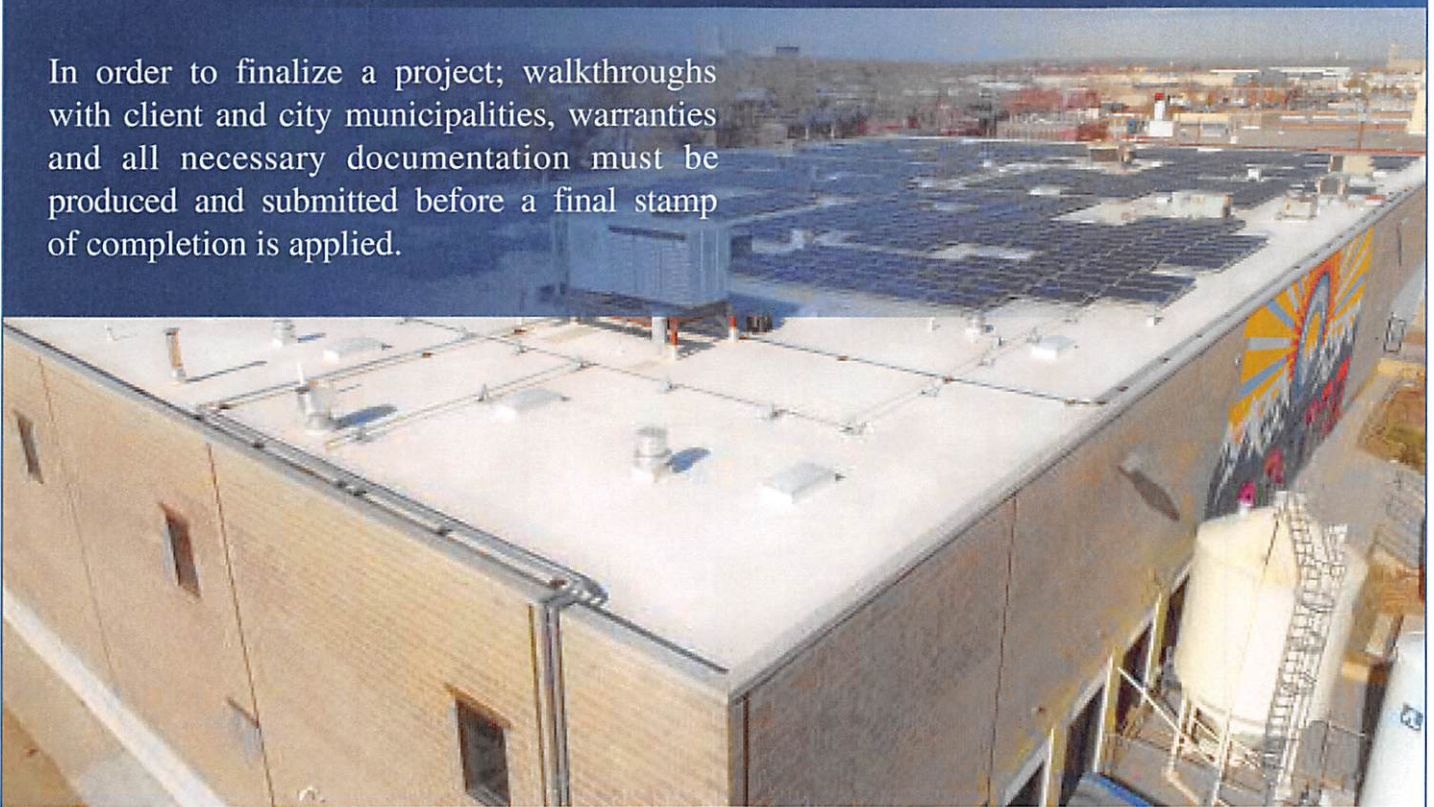
The ease of the close out process is insured by strict construction standards outlined in the project program.





## CLOSE OUT PHASE

In order to finalize a project; walkthroughs with client and city municipalities, warranties and all necessary documentation must be produced and submitted before a final stamp of completion is applied.



Walkthroughs are a major component of the close out process as they allow the project manager, client, manufacturers and city municipalities to closely inspect the final product.



Once the manufacturers have verified that the specifications for their products have been met, final unconditional release documents can be created for those vendors.

Producing the closeout documents for each project includes meeting each manufacturer's requirements for long term maintenance with a corresponding plan which upholds the manufacturer's NDL (No Dollar Limit 5-30 year) warranty. The client has the option for a printed copy of all closeout materials.

Depending on whether the project is financed by insurance proceeds or other methods of funding, our management team will process the appropriate final applications for payment. This includes invoicing the fund sources to release supplements, depreciation as well as implementing final unconditional lien releases.



## CASE STUDY - NORTHSTAR



With it's 82,500 post and beam concrete structure, and 10,000 square foot common area with full occupation by 2 different businesses, the NorthStar building required a creative mobilization plan to minimize the impact of the installation process on the public, as well as to carefully navigate the 58 skylights.

To provide safety for the crew and the public, scaffolds and an interior wrap were installed in the common area the full 40' height of the building. This provided fall protection for the crews and overhead protection for the tenants.

Due to the public exposure, delivery and construction crews operated afterhours and on weekends to install the scaffolding and create secure pedestrian tunnelling. Night shifts for interior installation and day shifts for exterior installation were implemented to even further reduce public exposure.

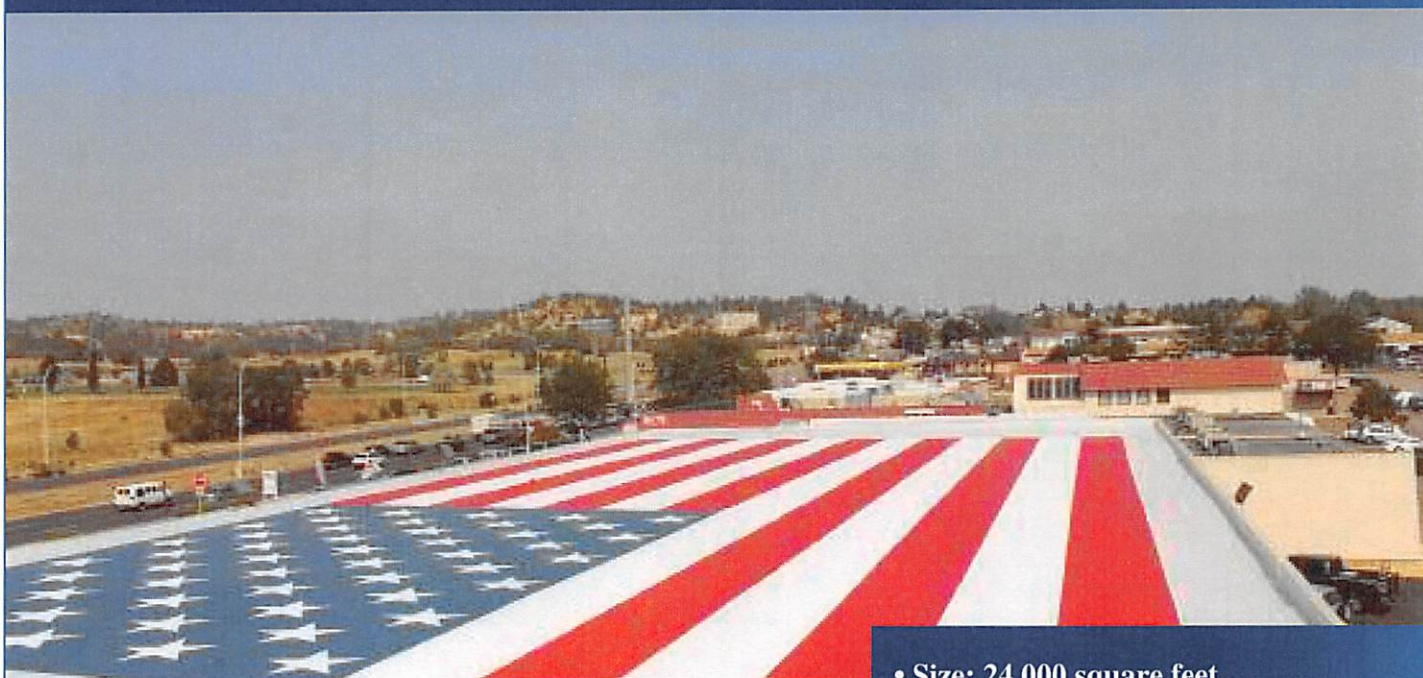
- **Size:** 82,500 square feet
- **Project Budget:** \$1.7mil
- **Project Duration:** 07/2018 - 01/2019

### Project Specialties:

- Tapering System
- Full Interior Scaffolding
- Smith Hoists & Parapet Walls
- Heavy Gravel Ballast Removal
- Water Management Systems



## CASE STUDY - INDEPENDENT ELECTRICAL CONTRACTORS (IEC)



With its custom colored TPO roof membrane, IntelliTec's "Star Spangled Roof" was a feat of craftsmanship. The TPO membrane was hand cut to replicate the exact government specified regulations for the American Flag. The flag roof was a patriotic gesture that impacted the community of Colorado Springs, as well as assisting Interstate in earning the GAF Master Elite roofing contractor status.

The building was the perfect candidate for this dream project as the roof was clear of equipment and was the right dimensions for a 117' x 65' flag. It also turned out that the roof was right in the flight line of military aircraft from Petersen Air Force Base, as well as being close to the US Air Force Academy and Fort Carson. Near the end of the roof's construction, military jets would fly overhead and dip one wing toward the roof in a symbolic salute.

The roof install was done with a seven man "super crew" of veterans with the most experience to battle the weather and nearby fires, and execute the precarious project program for this custom install. Due to evidence of previous water ponding on the roof, an enhanced roof drainage system was also installed. This project was completed on September 11, 2012, just in time to be included in the Colorado Springs 9/11 memorial.

- **Size:** 24,000 square feet
- **Project Budget:** \$280k
- **Project Duration:** 06/2012 - 07/2012

### Project Specialties:

- Colored TPO, Hand Cut
- Flag Designed to Government Regulated Specifications
- GAF Certified Product
- Energy Gray Outline
- Fully Occupied During Construction
- Fully Adhered Custom TPO Project



## CASE STUDY - UNION PRINTER



The historic Union Printer building was built in 1891 and is a fully occupied medical and retirement facility. Due to these facts, additional safety precautions were taken during construction. The height range and pitch of the roof also added extra challenge for the team who worked on this project.

Our team also had to carefully navigate with materials and machinery through the 70' fully landscaped greenway to the building's entrance. We also took increased precautions to avoid water, sewage and irrigation pipes in this area, as well as carefully coordinating with EMS access points throughout the project.

Not only did the project include new plywood sheeting and a 100% redeck, the team also installed a custom sheet metal package for the entire project, and a full self adhering vapor barrier.

- **Size: 55,000 square feet**
- **Project Budget: \$1.3mil**
- **Project Duration: 03/2012 - 06/2012**

### Project Specialties:

- Historical Building
- Fully Abatement of Asbestos
- 100% Redeck
- Full Wrap 12 Story Scaffolding
- Custom Sheet Metal Package



## CASE STUDY - DENVER BEER CO.



The Denver Beer Co. building is a fully operational brewery and packaging facility, as well as being connected to a fully occupied private school. The team that worked on this project got to manage all the restrictions and requirements from the FDA and the health department as well as advanced levels of roofing standards for interior protection so there were zero contaminants in the facility.

The size and scope of the project, as well as its location in a busy industrial area added an additional opportunity for advanced levels of maneuvering in the mobilization phase. In the material delivery process 15-20 semis surrounded the building, as well as a massive 100' crane was placed in the middle of the lot to load materials onto the roof.

Our team also had to negotiate the logistical challenge of the concrete decking of the roof which had gaps every 5'. This was a challenge as there were no supports from floor to ceiling in those areas so the team had to be conscious of material placement. The team also prepared the roof for a massive solar installation project which followed the completion of the roof installation.

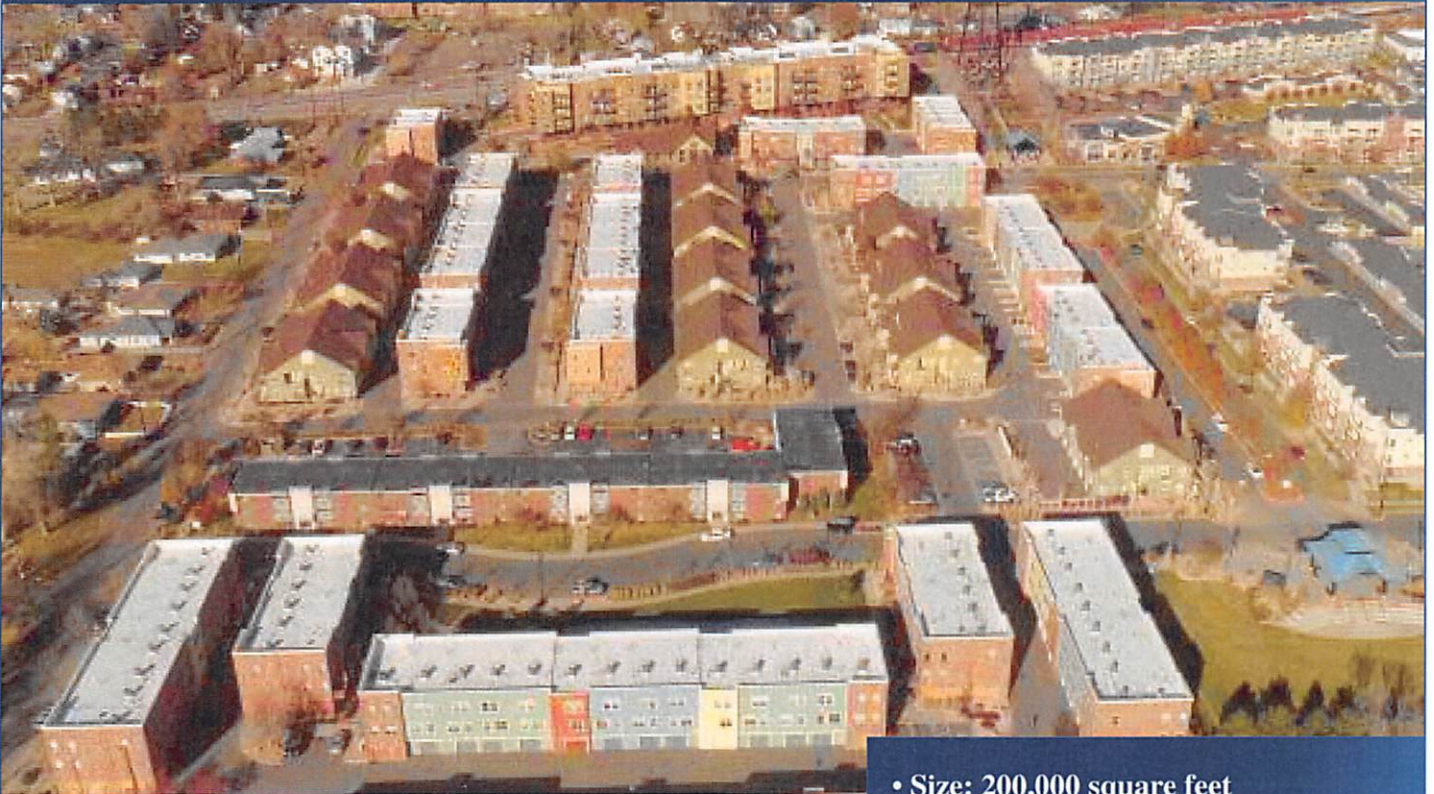
- **Size: 50,000 square feet**
- **Project Budget: \$820k**
- **Project Duration: 03/2017 - 05/2017**

### Project Specialties:

- Twin T Concrete Deck
- Stair Towers, Scaffolding, Shoot System Installed
- Interior Protection From Contaminants



## CASE STUDY - WATER TOWER



Coordination with the owners and property managers of this fully occupied, 31 building project was a key component of its notoriety. The Water Tower community is located in the central business district of Denver, CO making mobilization and access an opportunity for creative strategizing.

This project was a complete community overhaul after events that caused a large loss insurance claim. 13 buildings with steep slope roofs were replaced with composition shingles, the other 18 low slope buildings were fully reroofed with TPO membrane. Each building also had new siding, windows and doors installed, and was fully repainted.

Mobilization for a project of this scale included large forklifts in order to minimize the impact for tenants, along with large cranes to load and unload the massive amounts of materials and rubbish removed from each building. Safety during the construction time was also a key factor, and required extensive planning and coordination.

- **Size: 200,000 square feet**
- **Project Budget: \$2.8mil**
- **Project Duration: 03/2018 - 08/2018**

### Project Specialties:

- Entire Community Overhaul
- 31 Building Project in Downtown Denver
- Large Loss HOA Insurance Claim



## CASE STUDY - SNOW CLOUD



Safety, mobilization and access were the biggest challenges in this high end ski in - ski out luxury condominium complex in the prestigious vacation destination Beaver Creek with year round tourism. Four mobilization locations through the ski area for staging, overhead protection, crane, lifts and debris removal.

Temporary overhead scaffolding, protection with fencing and barriers were installed to guarantee safety for all employees, guests and tourists during the staging, removal, installation and removal process.

Strict deadlines and timing were also a challenge with weeks of mobilization and planning left 40 actual roofing days to complete the project just before the first snow with restricted days and work time.

- **Size:** 27,200 square feet
- **Project Budget:** \$1.7mil
- **Project Duration:** 07/2020 - 10/2020

### Project Specialties:

- Luxury 56 Unit Condominium Complex
- Multifaceted 6 Story Split Gable Roof
- Complete Removal of Old Roofing System
- Custom Sheet Metal Package
- High Temperature Modified Weatherproof Ice Barrier
- Brava New Synthetic Multi Wood Shake



## PROJECT EXPERIENCE

### Multi-Family

**Snow Cloud** – 180 Daybreakers, Avon, CO  
Resort, 75,000 Sq. Ft. Roof, \$1.7mil

**Days Inn** – 1509 W. Colfax Ave., Golden CO  
Hospitality, 42,000 Sq. Ft. Roof, \$759k

**Watertower Lofts** – 7931 W. 55th Ave., Arvada, CO  
Condos, 40,000 Sq. Ft. Roof, \$796k

**Parklane** – 460 S Marion Pkwy., Denver, CO  
High Rise Condos, 10,000 Sq. Ft. Roof, \$275k



### Warehouse/Manufacturing

**Henderson** – 5676 Pecos St., Denver, CO  
Granite & Steel Manufacturing, 15,000 Sq. Ft. Roof, \$355k

**Vollmers Bakery** – 4004 Grape St., Denver, CO  
Food Manufacturing, 30,000 Sq. Ft. Roof, \$753k

**Diversified Machine Systems** – 1068 Elkton Dr., CO Springs, CO  
Machinery Manufacturer, 52,500 Sq. Ft. Roof, \$222k

**Test America** – 4955 Yarrow St., Arvada, CO  
Testing Facility, 70,000 Sq. Ft. Roof, \$1.6mil

### Miscellaneous

**Global Village Academy** – 403 S. Airport Blvd., Aurora, CO  
Academic, 175,500 Sq. Ft. Roof, \$1.6mil

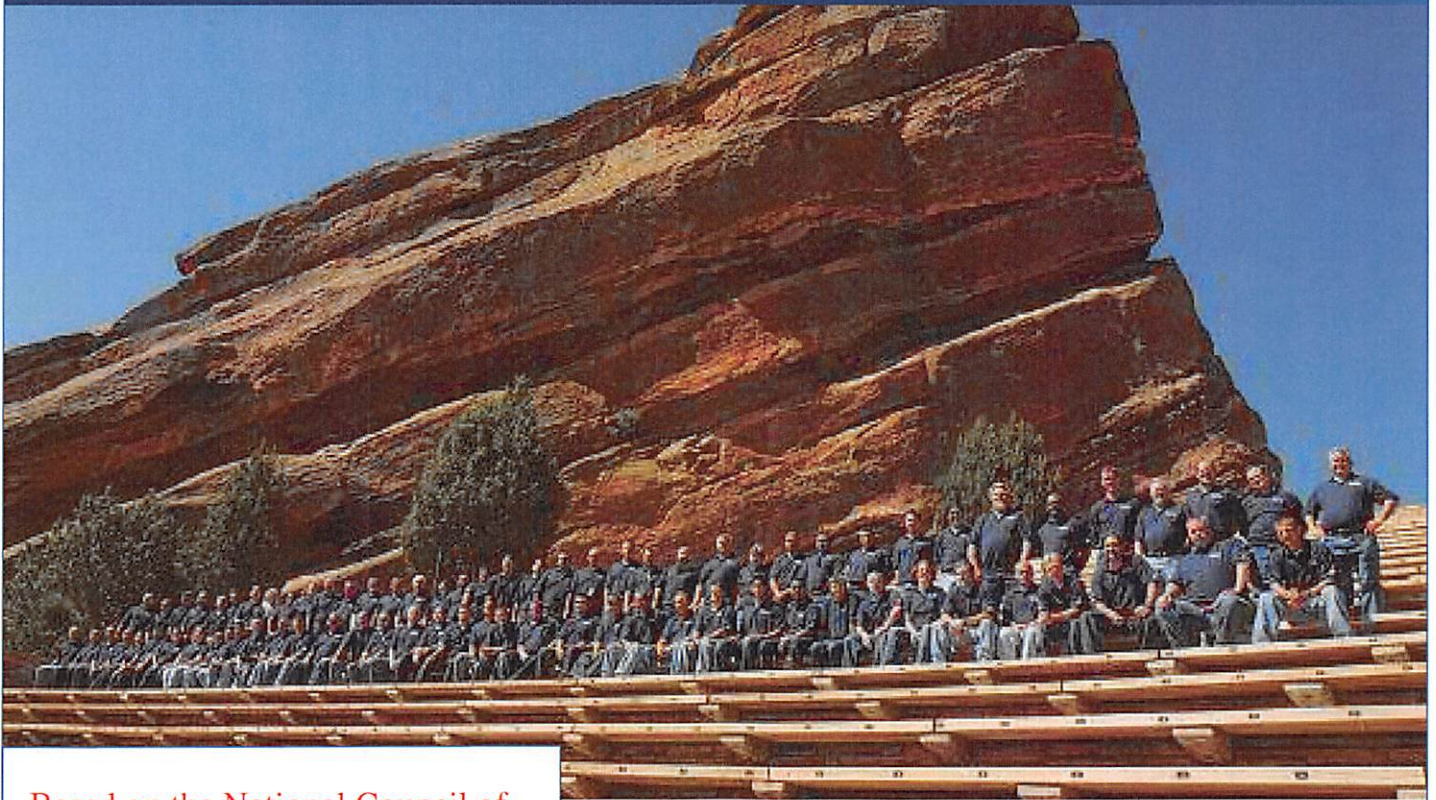
**SE Center of Judaism** – 9550 E. Belleview Ave., Greenwood Vlg., CO  
Faith Based, 19,100 Sq. Ft. Roof, \$457k

**ICU Medical** – 1705 Merchants Ct., CO Springs, CO  
Medical Manufacturing, 45,000 Sq. Ft. Roof, \$1.2mil

**Commercial Farm Bureau** – 9177 E. Mineral Circle, Centennial, CO  
Office Building, 18,300 Sq. Ft. Roof, \$368k







Based on the National Council of Compensation Institute Barlo Inc. dba Interstate Roofing has the following ratings:

- 2020: .70
- 2019: .69
- 2018: .82



*The Source You Trust*

#### **Experience Modification Rating**

An eMod factor is a rating number that is calculated based upon our workers compensation premiums and workers compensation claims payments and is designed to show what risk level our company is based on similar companies in our industry and location.

#### **Loss Run**

According to Certus Claims Barlo Inc. dba Interstate Roofing has had zero losses reported under the insurance policies registered to the company from 2016-2021.



## STRATEGIC PARTNERSHIPS

Interstate Roofing has established strategic relationships with the nation's leading roofing manufacturers and suppliers, positioning us as a top priority.

This ensures that our clients receive the fastest turnaround times and the highest quality materials.





## REFERENCES & CERTIFICATIONS

We proudly hold the highest credentials and awards from major roofing manufacturers for meeting strict standards for customer service, professionalism, excellent workmanship and training.

This allows us to provide the best extended warranties available.

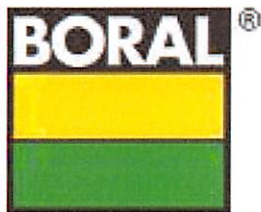


We are proud members of the Versico® Gold Medal Quality program which sets us apart for our record of providing high-quality roof installation on a consistent basis.

Our installations are backed by Versico's® Total System Warranty, meaning you can rest assured your roof will perform at optimum level. Backed by a transferable, no dollar limit, warranty which covers labor and material.



DaVinci shingles are manufactured with the highest quality materials and superior technology. Composite materials in DaVinci products feature thermal and UV stabilizers, pure virgin resins, and a special fire retardant that makes them the leading brand among high end multi-family units in the Colorado mountains. Throughout DaVinci's 30 years in operation, they continuously make advances in their state of the art products.



In their 74 years of operation, Boral provides the highest level of sustainability and craftsmanship by offering dynamic roofing systems that breathe and age with the structure for ultimate durability. Boral are innovative leaders in the production of concrete, clay and stone coated steel roof materials.







## NATIONWIDE LOCATIONS



Corporate Headquarters  
Denver, Colorado

Our family-owned and operated company is strategically placed in multiple areas of Colorado to better serve your roofing needs.

<b>DENVER</b>	<b>303-763-9114</b>
<b>CO SPRINGS</b>	<b>719-471-9752</b>
<b>FORT COLLINS</b>	<b>970-482-7722</b>
<b>CHEYENNE</b>	<b>307-634-2553</b>
<b>OMAHA</b>	<b>402-397-5703</b>
<b>KANSAS CITY</b>	<b>913-393-5997</b>
<b>MINNESOTA</b>	<b>952-935-7663</b>
<b>FLORIDA</b>	<b>352-486-3296</b>
<b>TOLL FREE</b>	<b>877-898-8144</b>

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